

THIS IS SECOND TESTIMONIAL DOCUMENTED FROM CLIENT, LH. THIS TESTIMONIAL SPEAKS TO JOE'S SALARY NEGOTIATING SKILLS TAUGHT TO CLIENT. THE CLIENTS NAME, CONTACT INFO, EMPLOYER AND SALARY FIGURES HAVE BEEN MODIFIED FOR PRIVACY. PROSPECTIVE CUSTOMERS INTERESTED IN SPEAKING WITH THIS CLIENT, PLEASE EMAIL JOE CONNOR.

----- Original Message -----

Subject: RE: Good News!

From: <joe@joeconnormarketing.com>

Date: Tue, August 03, 2010 11:47 am

To: client name@xyz.com

Outstanding!!! Thanks for letting me know!!!

----- Original Message -----

Subject: Good News!

From: client name@xyz.com >

Date: Mon, August 02, 2010 7:39 pm

To: Joe Connor <joe@joeconnormarketing.com>

Hi Joe. I want to let you know that I've secured full-time permanent employment with ORGANIZATION in CITY. Having the job here in LA really set me up for being hired there. Working at a community health center. I owe you much thanks, too. Your tips on salary negotiation helped. I was offered \$XX,000 but was able to have them agree to \$XX,000 (\$15,000 more in salary). I start the end of this month.

Thank you again for everything.

Regards,

Client name

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